



SLATE OF CANDIDATES FOR THE 2009-2011 BOARD OF DIRECTORS

Office	Candidate
President	Cindy Barner, CGMP ATS Inc., Office of Naval Research
1 st Vice President	Quinn Bruster, CGMP National Archives of Records Administration
2 nd Vice President	Tiffany Backus Hilton Washington & Capitol Hilton Tracey Chapman Travel Portland Dede Walsh Projection Presentation
Secretary	Renita Street, CGMP ZERO TO THREE
Treasurer	Bernard Howe Hilton Washington DC North/Gaithersburg
Government Planner Director	Robin Dixon-Jefferson, CGMP Federal Railroad Administration LaTonya Jackson Department of Commerce
Supplier Director	Brian Chung Alexandria CVA Sharmane Fernandez Washington DC Convention & Tourism Rebekah Gallon Hilton Rockville Desiree McCoy The George Washington University Inn
Director At Large (GP, CP, or S) (one from any category)	Brian Chung (S) Alexandria CVA Robin Dixon-Jefferson, CGMP (GP) Federal Railroad Administration Sharmane Fernandez (S) Washington DC Convention & Tourism Rebekah Gallon (S) Hilton Rockville LaTonya Jackson (GP) Department of Commerce Desiree McCoy (S) The George Washington University Inn

GP- Government Meeting Planner; CP-Contract Meeting Planner, S-Supplier

Candidates were asked to respond to three questions and provide information they felt would assist members in voting.

OFFICE OF PRESIDENT

CINDY BARNER, CGMP

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

My high expectations for myself and others allow me to lead a team with great pride and respect. In my opinion, encouraging and empowering others to meet the objectives and missions are key qualities to be a great leader.

During my hotel days, I led front office teams to assist guests and make decisions to best suit the needs and situation. I was able to teach and train others to complete their tasks with little assistance needed from management. I was given opportunities to build training and policy manuals for the hotel regarding standard operations.

In SGMP NATCAP I have taken on leadership roles early on. Beginning in my sales career I jumped in as chair for the membership committee and now board liaison to membership.

I lead by example! Doing my VERY best each and every day!

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

Programs, Growth and Technology are 3 goals I would like to see SGMP NATCAP go to the next level.

During 2009-2011 I vision our programs to be government related on a variety of topics. Our numbers will increase for monthly meeting attendance and overall membership. Technology is the next big thing. We can offer members added value by offering webinars. This will allow all membership in other locations to receive the best value for their membership.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

I am 100% committed to SGMP NATCAP. During the 2007-2009 term I attended 83% monthly meetings and special events and 86% board meeting in person and/or via conference call. I strive to attend all monthly and board meetings. In the transition period from November to January I was ineligible to maintain my board position (switched from supplier to planner) I assisted with monthly duties regarding membership tasks.

I am devoted to reaching goals, projects and objectives given to me and/or the committee I am responsible for. I am goal driven. I thrive on seeing things through. I am the "queen of follow up." Persistent, consistent and dedicated are 3 words I describe myself

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

I have held a variety of board positions to lead SGMP NATCAP and I want to keep the positive upward movement to take us to the next level. I have a clear understanding for most membership category. As a former supplier and current planner I see both sides with open eyes.

I am passionate about SGMP NATCAP.

As NATCAP's cheerleader.... S G M P, Let's GO NATCAP.

OFFICE OF FIRST VICE PRESIDENT

QUINN BRUSTER, CGMP

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

As a member of NATCAP I have taken the lead on many projects where my leadership qualities were able to shine. For example: As the co-chair of the Memberships Committee, I have talked to many members on a daily basis, listening to their requests or questions and providing them the answers they need. For example, during the Monthly New Member Orientations, we surveyed the new members to see what their needs were. By creating a column called, "Membership Talks," I addressed and answered members' concerns on many topics from ROI to Job Security. As the Liaison of the Buddy program, I connect members so they can learn about not just NATCAP but working with federal government.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

When you think of the Washington, DC Metropolitan area, the first thing that comes to r mind is the Federal Government. 80% of the jobs here are working with Government individuals and SGMP NATCAP is the only organization that is focused on Government Meeting Planning. I believe the most immediate goals for NATCAP are:

- a. Increase planner and supplier connection by 10% more than last year;
- b. Stronger topics related to what business our members are doing with the Federal Government;
- c. CEUs for members who are attending monthly meetings and monthly webinar sessions;
- d. Educating members about obtaining and losing their CGMP and CMPs; and
- e. Collaborating with other organizations (MPI, PCMA and ISES) on forums.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projected, initiatives, taken, etc.

As an active member of NATCAP, I am delighted to be a part of both the Membership Committee and the Communications Committee. By actively working with the Membership Committee, I have served as the co-chair of the Membership Committee since 2007, stepping in and become the liaison for the Buddy Program, Membership Talks articles and the New Member Orientation.

Working with the Communications Committee, I have provided feedback on the website and other information requested of me.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

I honestly believe I can bring a lot of energy to the NATCAP as 1st Vice President with my background and experience in the hospitality field. As a co-chair of the membership committee, I continue to bring members' questions or concerns to the attention of the board. I feel confident I can bring topics, webinar sessions and CEU's to the members in a timely manner.

OFFICE OF SECOND VICE PRESIDENT

TIFFANY BACKUS

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

As 2nd Vice President of NATCAP, I will bring my strong work ethic, forward thinking and my commitment to enhancing program development and membership retention. Throughout my years in the hospitality industry I have been involved in many organizations; I served on the Arlington Chamber of Commerce Community Action Committee and was involved in the successful planning of Volunteer Arlington Day. Also, I was a Charter Member of the Multicultural Committee for the Potomac Chapter of MPI.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

The most important goals are Membership and Return on Investment (ROI). I believe it is vital to strengthen the relationship between Meeting Planners, Suppliers and Contract Planners. This can be accomplished through our partnerships, expanding education programs, networking and staying current with the trends. In addition, focusing on our main goal - cost effectiveness for government meetings.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

I have been a member of NATCAP Chapter for 2 ½ years. I have attended two Annual Conference Atlantic City, NJ and Dallas, TX. Currently, I'm an active Membership Committee member. By participating on a committee it allows me to assist the Chapter in achieving our goals. When I attend meetings I make it a point to assist with registration and greet my fellow members. This past fall I had the opportunity to volunteer to re-design the NATCAP membership directory. It was a huge reward to give back. As a Sales Manager with Hilton Hotels, my position requires many hats such as restructuring the Hilton Hotels - Hotel On Site Training program (H.O.S.T.) for the Hilton Washington and Capital Hilton. The H.O.S.T program is an opportunity for our client to learn the ins and outs of the hotel. As lead on the H.O.S.T programs it requires collaboration with the hotel Team Members to produce a successful event and develop best practices to share with our sister hotels.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

I believe by electing me as 2nd Vice President, NATCAP is gaining someone who is intuitive about ideas and people, a visionary, a logical problem solver who enjoys learning from others. I am motivated to serve as 2nd Vice President and will serve well.

TRACEY CHAPMAN

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

A leader should be passionate, dedicated and willing and able to lead by example. As an enthusiastic NATCAP member who supports the activities of the chapter and has been involved as a member and co-chair of a number of committees, I believe that I exemplify what a good leader is about.

Over the years, I've been mentored both formally and informally by some incredible NATCAP leaders. I had the opportunity to complete the "Looking for Leaders" class led by Melody Kebe, and after that experience, I felt better equipped to become more involved at the committee level. Now, I'm ready to take on the next leadership challenge by putting my passion, experience and ideas to work on the NATCAP board.

One of the skills I bring to the table is the ability to listen; to engage people to talk about what's working and what needs to change and to bring that feedback forward. NATCAP has enjoyed a great history over the years, but we need new perspectives and new ideas to take the Chapter to greater levels of success.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

- a. Recruiting/retaining members - Although NATCAP has the largest membership of any SGMP Chapter, we can never stop focusing on growing and strengthening our chapter. Increased membership is not just a numbers game, but it provides us with new ideas and perspectives, a larger pool of potential chapter leaders and greater opportunities for networking. It's also critical that we make sure that our existing members feel engaged in the chapter and inspired to get involved.
- b. Providing relevant programs - With budget cuts and increased scrutiny, now, more than ever, organizations like NATCAP have to ensure that the education and programs we provide are top-notch and relevant. Our monthly programs and chapter events must address the key topics and issues for government planners and suppliers, as well as future trends. For more global meetings industry issues, I'd like to see us do some joint programming with the PCMA Capital chapter and/or AMPS.
- c. Ensuring a return on investment for all NATCAP members - In planning monthly meetings and annual chapter programs and events, we must always evaluate the "WIIFM" (What's in it for me?) for our members. When members see the value and benefit of the programs and networking opportunities we offer, they are more inclined to become involved and to be ambassadors for our Chapter.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

Since joining NATCAP in 2001, I've been active and involved. From serving as a member of the Communications Committee to co-chairing the Honors & Awards Committee and the Winter Meeting and Trade Show, my commitment to the chapter has been demonstrated on many levels. I also had the opportunity to sharpen my presentation skills as a speaker for one of the monthly meetings. Serving in these roles has allowed me to work with some wonderful people, to become a more capable leader, and to use input received from fellow planner and supplier partners to help strengthen our programs. During my first time as Co-Chair for the Winter Meeting & Trade Show, for example, we implemented the RFP Roundup to encourage planners to come prepared to do business and to increase the ROI for exhibiting suppliers.

In 2006, I was honored to be selected as the Supplier of the Year and to receive the President's Award. I didn't expect these awards, but it was rewarding to know that others recognized my commitment to the chapter.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

Above everything else, know that I am passionate about SGMP! When I am out meeting with government and contract planners, I always ask whether they are members of NATCAP. Of course, if they're not, I share all the great benefits of this wonderful organization and encourage them to join.

But passion alone is not enough. I have a proven record of service to NATCAP and several years of leadership experience outside the organization including serving as a past board member for the U.S. Chamber of Commerce's Northeast Institute, a leadership program for chamber of commerce and association executives. I also am involved in other industry organizations including PCMA and the National Coalition of Black Meeting Planners (NCBMP).

My purpose for running for office is not to be in the spotlight, but to make sure that NATCAP provides the best education and networking possible for all its members.

DEDE WALSH

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

My leadership qualities include my openness to others and the ability to make people feel comfortable when participating in a discussion, activity or an event. I have a strong work ethic but, I also understand the importance of celebrating the successes. Having the right attitude and being able to modify other people's attitude through good humor is very useful skill. And, lastly, my sincere desire is to work with others to achieve personal or organizational goals.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

The immediate goals should focus on the opportunities to keep the membership engaged. The Board should also explore the possibility of creating a CEU system to retain certification and/or members. A local attendance recording system could be established to recognize active member involvement. The Board will need to investigate internet technologies to maintain and gain new members without losing the personal interaction which is an attractive element of NAPCAP.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

As a hospitality professional, if you do not complete the necessary task related to an event, the event will most likely fail. As former hotel convention service manager, sales manager and now a National Sales Manager for an AV company, Projection Presentation Technology; I have coordinated hundreds of successful meetings. As a current member of the Membership Committee, I am responsible for making sure the Registration Desk is staffed and the process runs smoothly at each meeting. I also produce reports regarding membership that are required by the Board. These reports require attention to detail and must be turned in a time in order for the Board's review. I typically arrive so early to the monthly meeting that I have to double check to make sure I have correct the date and time. When I am not able to make a meeting, I communicate this information as soon as possible. And, if necessary, find a replacement to oversee my duties.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

From my very first meeting, NATCAP presented an atmosphere of inclusion. The genuine warmth from the Board Members as well as the existing members was a pleasant surprise. I was immediately one of the gang and volunteering only made it easier to bond with my fellow members. There is something truly unique and magical about SGMP/NATCAP. Thank you for this opportunity to possibly serve you as a Board Member.

OFFICE OF SECRETARY

RENITA STREET, CGMP

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the member.

My commitment and willingness to provide assistance whenever/wherever needed would make me a great asset to the SGMP NATCAP Board. I always say when I assist others, it not only makes that individual or myself look good but it makes the entire committee/organization/group look good. I am also a very dependable and trustworthy person. If there is a time that I am asked to perform a task but am not able to that is made known, instead of seeing some things through and letting other things slip through the crack. If I take on something it WILL be seen through, to the best of my ability and if help it needed, it will certainly be solicited.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

The single most important issue that the SGMP NATCAP Board should address is member participation. The NATCAP Board should do all it can to ensure that we not only have 700+ members in name, but also in participation. Although everyone is not always able to attend, which is understandable, we should have a greater turn out for chapter meetings and activities. I am willing to assist with encouraging ALL of our members to participate in chapter functions by publicizing our functions to ensure that we get the best possible turn out. I feel it is the responsibility of the board to make certain that the members are well informed of what is planned for them.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

A current Secretary of the NATCAP Board, I am committed to doing my part to assist in the SUCCESS of the Chapter. As the Board began to experience some transition over the past year, I offered myself to be the liaison for the Communications Committee. In the past the Secretary did not have a committee, but because I felt the Board needed me to step in, I was willing to add the additional responsibility to my plate. By attending monthly chapter meetings and being willing to complete tasks given to me shows my commitment to SGMP NATCAP. I make it a priority to do my best on whatever assignment given, therefore showing my commitment, reliability and accountability.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

- a. I have been a member of SGMP since 2006
- b. After 6 months of membership, I became Co-Chair of the Honors & Awards Committee
- c. I was nominated and received the Planner of the Month Award
- d. After being a member for 1 year, I was elected Secretary for the 2007-2009 Board of Directors
- e. I currently serve as Board Liaison for the Communications Committee
- f. I assisted with the Community Outreach Committee's 2008 Charity - Dr. Bear's Toy Closet

OFFICE OF TREASURER

BERNARD HOWE

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

With 28+ years in the hospitality industry, I continue to use what I've learned what works best to develop lasting personal and professional relationships. I am motivated and dedicated to be successful and most of all demonstrate high quality customer service. I believe you must first be a good listener and as well as lead by example...practice what you preach. Through my leadership we were able to come together as a group and have 3 successful charity events and exceeded our goals in everyway!!! I feel it is very important to make sure you involve and ask members to be a part of your committee...ask their opinion and suggestions...make people feel a part of the decision make process...make time useful and fun for everyone on your committee. Just a few quotes I live by daily:

Coaching sets the pace to get the best out of others while giving the best of yourself.

-- David Cottrell

A leader's job is to look into the future and see the organization, not as it is, but as it should be.

-- Jack Welch

Good management consists in showing average people how to do the work of superior people.

-- John D. Rockefeller

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

Based on my experience in the past with Special Events and Community Outreach, I would like to continue working on both committees, share what has worked and suggest what we can do better too increase awareness and exceed our goals for 2009/2010/2011...continue to give and support 110%...if I can then everyone would be interested to hang on for the ride and be a part of a positive movement.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

These attributes start with being disciplined and driving for success. I practice these important attributes everyday in my work ethics and at home with my family and friends which translates into my passion to be a winner at everything I do, because giving 100% commitment is the only way I choose to live my life. I want people to know they can depend on me and if I can't meet a deadline, then it is my responsibility to ask for help or additional time to complete the task.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

- a. 2006 and 2007 worked on Special Events Committee...coordinate WM&TS as well as night prior reception theme both years
- b. 2006 and 2007 work closely with Special Events Committee to develop color theme for WM&TS Booklet
- c. Supplier of the Year Award for 2007 and Supplier of the Month Award for 2006, 2007 and 2008
- d. Supplier Director for Community Outreach offering leadership for Dr. Bear's Closet which surpass its goal of \$1,500.00 2008 over 2007
- e. Supplier Director for Community Outreach offering leadership for Cell Phone for Soldiers which surpass our goal of 250 and as this date we have collected a total of 400+ unused cell phones and will continue this drive until June 2009
- f. Shared Ideas and suggestions within our Board or Director Meetings
- g. Host Monthly Board of Directors Meeting
- h. Host Monthly Membership Meeting

GOVERNMENT PLANNER DIRECTOR

ROBIN DIXON-JEFFERSON, CGMP

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

I believe the goal of leadership is to maintain non-bias opinions and concentrate on goals that need to be met that will benefit everyone. I would bring my sense of fairness to the table, my ability to work with people on their own levels. I handle my business like my family with devotion, love and respect. I have worked with many people and I am very proud that if you ask them about me they will say she is easy to work with, handles her business with professionalism but also knows how to have fun. I believe these are the qualities of a good leader.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

Since joining the chapter, it has always been my goal to get involved, attend the meetings and become a face to know. I recently passed up a job offer because I was working on a major project and I gave them my word that I would see it to the end, do I regret my decision? "NO", I believe if you can't stand by your word they become just the words with no substance. Because my job requires me to travel with my meetings, it was a little difficult to be at every meeting but when I could, I attended. I promise to make a commitment to the Board, and serve on it with dignity and passion.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

I talk to many vendors (hotels, DMC's, CVB, etc) in the course of performing my job on a daily basis. During these conversations, some issues have surfaced, regarding money for membership, dates, locations of training and conferences, and time allotted for them to exhibit their properties of services for the fee they pay are a bit inadequate. I would like to bring this issue to the board and work on ways to make them happy being members. I would like to establish programs that benefit not only the planners but also our partners. I would like to see total unify for our Chapter, and I am willing to devote the time, resources and energy to see a change brought about.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

No additional information was provided.

LATONYA JACKSON

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

I believe that my best leadership quality can be found in the concept of the servant leader. By giving service to others, whether it is our jobs, families, organizations, the servant leader motivates others to emulate those actions. I believe that through my service to SGMP, I can offer a model of support and cooperation that may lead others to take an active part in the building the organization.

My thirty-eight years in government service demonstrates my stability in my career and brings a sense of realism about the challenges of doing business in a government setting. As planner for one of my agency's premier outreach events, I call on the qualities of patience, diligence and consistency to plan, contract for and conduct this annual conference. Managing the conference, involves overseeing a volunteer staff of 25 people, coordinating room-set ups and audio visual needs, while at the same time responding to the needs of speakers and VIPs. I believe that I bring a calm and diplomatic temperament to the task that enables effective goal-oriented communication at all levels.

With the qualities of the servant leader, support, cooperation, stability, realism, patience, diligence, consistency and effective communication I believe that I could be an asset to the board as an advocate for SGMP members.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

I see the most immediate goal for the chapter is to strengthen membership retention and participation, particularly among government planners. The future objectives for reaching this goal would include increased outreach to potential government planner members, the ability to provide government planners with the information and tools they are seeking and a focused effort in involving government planners in chapter activities.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

I became aware of SGMP in 2004 and attended the Educational Conference in Nashville, Tenn. My interest in SGMP continued to grow and in 2007, I decided to become a member. I attended the last two educational conferences in Atlantic City and Dallas. Last year I made a commitment to take a more active role. I increased my attendance at chapter meetings, and participate regularly in the membership committee. I contribute to our charity initiatives, including the silent auction, and the recent cell phones for soldiers. I have assisted with chapter meeting registration and new member orientation. I have contributed articles focused on issues relevant of particular interest to the government meeting planner to the chapter newsletter: "Rising Cost of Food Impacts Budget Planning", "Government Meeting Planner aka Contracting Officer's Technical Representative", and "Know Your Market".

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

I am a thirty-eight year veteran of the Commerce Department's export administration program. Through the years, I have held a number of positions that have provided broad experience in the export administration field. From 1989 to 1999, I was engaged in policy development and analysis for export controls aimed at halting the proliferation of chemical and biological weapons.

For the past ten (10) years, I have held the position of Senior Export Administration Specialist in the Office of Exporter Services (OEXS). OEXS is responsible for outreach and educational services which include, counseling exporters, managing the Bureau of Industry and Security's (BIS) Seminar Program and planning export control training for both business and government. In this position, I serve frequently as coordinator, team leader and speaker for BIS seminars that teach companies the requirements under the Export Administration Regulations. I have conducted these seminars in various U.S. cities, as well as overseas. I am the primary planner and Contracting Officer's Technical Representative for one of the Department's premier outreach events, the annual Update Conference on Export Controls and Policy, which draws over 1,000 industry and government representatives each year. I am a native Washingtonian, and have a degree in Business Administration from Howard University and a Masters in Education from the University of the District of Columbia.

SUPPLIER DIRECTOR

BRIAN CHUNG

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

I've held several leadership positions in college including 2 committee chairs and vice president and have had the opportunity to organize and take the lead on a number of projects within the Alexandria Convention and Visitors Association

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

I think that one immediate goal needed for the chapter is to make new members feel welcome and engaged in NATCAP. One future objective would be to try and add more value to the winter meeting and tradeshow exhibitors.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projected, initiatives, taken, etc.

I have been in regular attendance at a majority of the past monthly meetings and have been an active participant in the buddy program. I have not been as active in the special events committee but am still interested and eager to help with the planning of the summer outing.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

I am a hard worker, reliable and think I would bring a different perspective to the NATCAP leadership. I am probably not as experienced or knowledgeable as some of the other candidates but what I lack in those areas, I think I make up with my work ethic, ability to learn quickly and eagerness to help.

SHARMANE FERNANDEZ

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

I have over 11 years of experience in the hospitality industry ranging from Hilton and Hyatt hotels to the DC convention and visitor bureau. I represent the Nation's Capital every day and work with over 300 hotels and restaurants in order to secure business. I am definitely a team player and passionate for all aspects of the industry.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

To continue providing resources for our members to network and make life long partnerships. And of course continue the amazing communication that has already been established.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projected, initiatives, taken, etc.

I commit to the chapter to give 150% of myself. I am a reliable person, when I have a specific task I follow through and give it my all! I will commit to attend all chapter meetings and events unless I have a schedule conflict.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

As I currently market DC and lead the city's government segment, I focus on working with suppliers on day to day bases. I will support and communicate effectively with suppliers, board and members.

REBEKAH GALLON

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

Being the only girl child in a family of boys is how I began my leadership training. From the start I had to learn to delegate, motivate and negotiate thru a maelstrom of activities and conflict resolution. After fifteen years these skills have served me well as I have risen thru the ranks in the hospitality and meetings profession. Present day, I am the senior sales manager at my hotel and mentor staff members professionally, helping my colleagues thru client positing and career paths. Knowing when to lend an ear and when to give marching orders is key.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

The most immediate goal is to underscore the value of a SGMP/NATCAP membership thru retention of existing members. During my time with the chapter I have been instrumental in introducing new formats to our programs (i.e. WMTS and Year end Gala) that I believe help keep the membership interested and energized.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projected, initiatives, taken, etc.

I've been very involved with the chapter since my introduction in September 2007. I've served on the special events committee for the last year and a half. I was the mistress of ceremonies for the end of year gala (2008) and co-chaired the WMTS (2009). When asked, I always try my best to be there (if not physically then in completed task).

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

- a. Suppler of the month for June 2008
- b. Co-Chair for WMTS 2009
- c. Hosted monthly chapter meeting January 2008
- d. Worked tirelessly on the End of Year Gala scripting committee
- e. Worked on summer outing for 2008
- f. Served on special events committee 2007&2008

DESIREE MCCOY

1. Please describe your leadership qualities and experiences that will make you an asset to the Board and advocate for the members?

I am a highly motivated and dedicated professional with demonstrated customer service; follow through and attention to detail. I have co-chaired the charge of 2 successful charitable endeavors (Dr. Bear's Closet and Cell Phones for Soldiers) for SGMP NATCAP, and we are slated to continue this effort with our third and final effort (Covenant House). We have developed effective communications between all of our committee members through, email campaigns, timely information disbursement, and conference calls. When called upon to act, the members of my committee, more than step up to the plate, because they know that they have my support and help every step of the way. My Chair - Bernard Howe- knows that he can count on me to lead the charge, and I have been called upon on many occasions to help him with updates, presentations, and even speaking in his absence when he

has been needed in other capacities. I am a Co-Chair – but I feel that in every aspect, this is as much my committee as it is Bernard’s we work that closely together.

2. What do you feel are the most immediate goals needed for Chapter and what future objectives do you see being accomplished?

My most immediate goals would be to ensure that we continue to make the committees fun and TEAM oriented, I feel that part of the reason that we had such a great success is because the Chapter members saw so many members on our committee – there was ALWAYS someone who could answer a question, and we were always accepting new members. This I feel is a practice that should continue to be cultivated – There is no I in TEAM, mu there is definitely YOU and ME. I would like to encourage that whoever accepts and embraces the role of Community Outreach Committee Chair has access to all of the wonderful members that we have cultivated, and offer insight to them as needed, as well as ensuring that I am as active on my next committee as I am on the COC. I plan to continue to help the COC with their efforts and to help cultivate and continue the COC Family environment that we have developed.

3. Commitment, reliability and accountability are important attributes for chapter board members. Please give examples that demonstrate these traits, including but not limited to your record of attendance at chapter meetings, follow-through on assigned projects, initiatives, taken, etc.

I possess strong techniques related to building and maintaining relationships with excellent levels of retention and loyalty. I am exceptionally well organized with a track record that demonstrates self-motivation, creativity, and initiative to achieve all goals. I am an enterprising and resourceful under pressure team player awarded and recognized for exceptional problem resolution skills and commitment to excellence. I have written articles in the newsletters for each month since I was asked to be Co-Chair, I have attended every meeting, with the exception of two meetings (where my company had prior engagements scheduled for me). I made sure that my Committee Chair had all of the necessary information to present an informative and fun filled presentation at the Town Hall meeting (in my absence). I served as the primary contact for our charitable endeavors, and ensured that my committee members knew exactly what was needed of us a committee, as well as what was needed from us as individuals. I have helped to increase the sales for our 50/50 raffle at each event, and helped to make sure that it is a team effort –even soliciting the chapter secretary, when our members were collecting cell phones and participating in the Winter Meeting and Tradeshow. Because of these experiences I feel that my eagerness to succeed and strong work ethic will be a great asset to NATCAP.

4. Please share any other information that may help the voting members determine your qualifications for the position for which you are applying.

- a. I helped our committee surpass its goal of \$1500 for Dr. Bear’s closet
- b. I helped our committee surpass its goal of 300 cell phones for Cell Phones for Soldiers
- c. I am prepared to help our committee surpass its goal for The Covenant House
- d. I won Best booth at the Winter Meeting and Tradeshow
- e. I believe that an individual membership is the strongest gift anyone can have – ONE member can make a difference!

DIRECTOR AT LARGE

**Answers listed above*

BRIAN CHUNG

ROBIN DIXON-JEFFERSON, CGMP

SHARMANE FERNANDEZ

REBEKAH GALLON

LATONYA JACKSON

DESIREE MCCOY